



FLORIDA CCIM MEMBERSHIP BENEFITS

The Florida Chapter is one of the Largest Chapters in the World!

Education

We hold the most educational classes of any Chapter, and will be responsible for more than 30 CCIM classes coming to the state of Florida in 2007. The CCIM Designation Program will prepare CCIMs to identify their client's commercial and investment real estate needs and satisfy them. This program of study covers the real estate development process, marketing analysis, site selection, leasing, exchanging, syndication and investment counseling. Chapter members who register 30 days prior to the course will receive a discount.

The educational opportunities are endless for Florida Chapter members. Educational sessions are held during each state meeting and are often held on the local level by the chapter districts.

Designation Promotion

Promotion of the CCIM designation inside and outside of the industry is one of our major priorities.

Marketing Forums

Marketing sessions are held during each state meeting. Participants bring their listings and investor needs to the marketing session and display them to potential buyers/investors and/or present them on a screen via slides and Power Point presentations. Members are also invited and encouraged to pitch properties at district meetings. The chapter sponsors special events where real estate professionals showcase properties to real estate developers, investors and the general public.

Candidate Development

Candidate Development provides assistance to candidates working toward the coveted CCIM designation. Workshops are held during each state meeting at which candidates have the opportunity to work on resumes in a one-on-one setting. CCIM Institute graders are available to provide guidance and assistance.

Networking Opportunities

Networking activities are planned throughout the year for the very purpose of doing business. These friendship- and money-making opportunities will enable you to network with top professionals while making deals at the same time. There are fantastic networking opportunities that come from the programs put on by the Florida Chapter, like the Real Estate Outlook Conferences, put on by the local Districts and socials held during each class that allow valuable interaction between Candidates and Designees. In addition, the Florida Chapter has had several of the national Institute Presidents come from our Chapter, which gives Florida members a louder voice on a national level.

Allied Professionals

Many allied professionals who are members of the chapter are a good source for business and referrals.

Web Site

The Florida Chapter has its very own web site. You will find our education calendar, membership directory, property listing database and so much more. Visit us at www.flccim.com.

E-mail

Florida Chapter members communicate via e-mail. When management opportunities or money-making deals arise, the information is disseminated electronically.

Newsletter

The Voice is an excellent resource which highlights state and federal legislative issues, industry news, chapter events, educational information and more.

Mailing Labels

Chapter membership mailing labels are an easy way to target-market your properties and investors.