

**Ernie Williams**  
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## **EXPERIENCE**

**1993-PRESENT**  
**1986-1993**  
**1978-1985**

**NAI/BRANNEN GODDARD, Sr. Vice President**  
**THE CAPITAL CITY GROUP, INC. President**  
**GRUBB & ELLIS (ADAMS CATES), Sr. Vice President**

Involved in over \$500 million in real estate transactions with many notable achievements throughout the Atlanta real estate community. Responsible for three of the five largest land sales in Atlanta's history and one of the largest office leasing transactions

## **NOTABLE TRANSACTIONS**

- 1,710 Acres for Ameritech in 61 Parcels
- 922 Acres for IBM
- 12 Acres for Home Depot
- 93 Acre assemblage--Camp Creek Market Place
- 388 Acre assemblage--Camp Creek Business Park
- 475 acre Princeton Lakes mixed use development
- 43 acre Spruill Estate to Hines Interest for Rivinia
- 19 acre Spruill Estate sale to Rosewood Properties
- 330 acres to various users at the Barrett mixed use development
- \$43 million Buckhead land sale to Prudential
- 540 acre sale to Piedmont Driving Club

## **REAL ESTATE CREDENTIALS**

- Atlanta Board of Realtors Phoenix Award
- Atlanta Board of Realtors Million Dollar Club
- Atlanta Commercial Board of Realtors:
  - Top Five Award, 1994
  - #2 Sales & Leases, 1988
  - Higher Gross, 1986 & 1987
  - Top Commercial Broker, 1984

## **EDUCATION**

**WAKE FOREST UNIVERSITY, Winston-Salem, NC**  
**Bachelor of Science, Mathematics**

**TULANE UNIVERSITY, New Orleans, Louisiana**  
**Master of Architecture Program**