

NCalCCIM Most Valuable Player (MVP) Award Rules

This annual award is designed to promote the benefits of networking within NCalCCIM, and to recognize and reward members for working on transactions together.

Here is how it works:

Every transaction completed with a current NCalCCIM chapter member is worth 4 points, 2 points per side of the transaction.

Example Transaction:

If Member A represents a listing and Member B client purchases the listing, each member receives 2 points. If the lender is a member, they each receive an additional 2 points. The buyer's agent (or referring member) gets an additional 2 points for referring the lender, and the member lender gets 2 points. If the title or escrow company officer is a member, he/she gets 2 points, plus an additional 2 points for the buyer's agent (or referring member).

Example Points:

Member A - Listing Agent – 2 points
Member B - Buyer's Agent - 6 points
Member - Lender - 2 points
Member - Title Company Officer- 2 points
Total of 12 points earned between 4 Members

Qualifying Transactions:

- Listing agent and buyer's agent on a transaction where both are members.
- Escrow or Title Officer or company representative who is a member and services a member's transaction.
- Lender is a member and lends to a member or to a member's referral.
- 1031 exchange company member conducting a 1031 exchange for a member or a member's referral.
- Any other affiliate member (ie. Attorney) participating in a completed transaction gets 2 points.
- The referring member on a completed transaction receives two points.
- Two bonus points are available to a referring member if the transaction includes a NCalCCIM Sponsor.

Good But No Cigar Partial (½) Points are awarded for the following transactions:

- Referral to a member and the transaction is not completed.
- Offer on a member's listing that was not accepted.
- Any other activity attempted in good faith to promote business within the chapter subject to the award moderator's approval.

The NCalCCIM board of directors will announce the members with the most points at the January meeting of the following year with periodic awards given quarterly or monthly.

**PLEASE SUBMIT ALL TRANSACTIONS TO AWARD MODERATOR DAN CONRAD
USING THE OFFICIAL TRANSACTION FORM [\(Click Here\)](#)**

EMAIL: dan@smithcraine.com FX: 415-406-2360 PH: 415-828-1441

Disclaimer: Points are valid as long as the transaction or referral involves a current NCalCCIM member. Points are only rewarded for those transactions or referrals that are submitted no later than December 31st of the year. The award moderator will make the final determination as to the validity of the transaction for which points are being requested.